



TRANSIMEX CORPORATION

Head Office: 172 (9th-10th Fl.) Hai Ba Trung St., Dakao Ward, Dist. 1, HCMC, Vietnam

Tel: (84-28) 2220 2888 Fax: (84-28) 2220 2889

Website: www.transimex.com.vn

Respectfully addressed to Shareholder

PROPOSAL

Subject: Profit distribution and dividend payment for fiscal year 2018 and the planning of the fiscal year 2019

Pursuant to:

- The Enterprise Law No.68/2014/QH13 approved by the National Assembly of the Socialist Republic of Vietnam date Nov 26th, 2014 and guiding documents;
- The Corporation's Current Charter;
- Resolution of the Annual General Meeting of Shareholders date April 20th, 2018;
- Audited Financial Statements of 2018;
- Business plan of 2019.

Sincerely presents to the General Meeting of Shareholders to approve the profit distribution and dividend payment for fiscal year 2018 and the plan of profit distribution in 2019 as follows:

1. Report of profit distribution for fiscal year 2018:

No.	Items	Amount (VND)
1	Realized Profit (Fiscal year 2018)	
1.1	Profit before tax (consolidated)	263,329,345,056
1.2	Business income tax	28,317,301,130
1.3	Profit after tax (consolidated)	217,342,392,620
2	Profit Distribution	
	Appropriated funds	27,179,616,538
2.1	Appropriation for business promotion fund tax	15,710,388,204
2.2	Appropriation for bonus fund	5,759,760,105
2.3	Appropriation for welfare fund	2,149,132,340
2.4	Appropriation for The BOM's Fund and BOS	3,260,135,889
2.5	Commendation and Reward: Appropriation for the excess plan (5% of consolidated profit after tax) to the Board of Directors, Executive Board, and key staffs of company	300,200,000
3	Dividend payment in 2018: 25% of Charter capital VND 475,205 billion	118,801,267,500
4	Consolidated retained earnings	71,361,508,582

2. The planning of profit distribution in 2019:

No.	Items	Amount (VND)
1	Profit planning of 2019	
1.1	Profit before tax (consolidated)	265,879,000,000
1.2	Business income tax	30,475,000,000
1.3	Profit after tax (consolidated)	221,767,000,000
2	Profit Distribution	
	Appropriated Funds:	30,979,000,000
2.1	Appropriation for business promotion fund tax	16,919,000,000
2.2	Appropriation for bonus fund	7,814,000,000
2.3	Appropriation for welfare fund	2,919,000,000
2.4	Appropriation for The BOM's Fund and BOS	3,327,000,000
3	Dividend payment in 2019: 20%-25% of Charter of Capital	
4	Commendation and Reward: Appropriation for the excess plan (5% of consolidated profit after tax) to the BOM, Executive Board and Key Staffs	

3. Authorization for Board of management: Implement the plan for dividend payment, the appropriation for the excess plan (5% of consolidated profit after tax) according to the law.

Sincerely presents to the General Meeting of Shareholders for approval.

ON BEHALF OF THE BOM

CHAIRMAN



Bui Tuan Ngoc